



OVERVIEW INDOOR FARMING

INDUSTRY CHALLENGES



360° protection where matting is not possible



Contamination/ Hygiene issues due to material spills



Obstruction in cart movement, due to matting



Increasing risks of slips, trips & falls due to matting wear & tear

COMPANY CHALLENGES



Aging workforce



Increasing healthcare costs due to MSD's & slips, trips and falls



Ineffective Anti-Fatigue Solution

ASSESSING THE FACILITY

CONVERSATIONAL TRIGGERS - Gauge through discussions

- Cannot have external items e.g. matting in a clean room
- High maintenance cost due to risk of contamination/ spills on matting. Loss of efficiency due to regular mat cleaning
- Absenteeism and injury claims: Back, knee or foot pain
- Slips, trips and fall incidents due to matting
- Increasing Healthcare Costs

VISUAL TRIGGERS - Gauge through inspection

- Areas of contamination of mats because of material/chemical spills
- Workers standing/walking on hard surface for long periods
- Worker doing repetitive task with awkward and static postures
- Cart movement obstruction, leading to increased matting wear & tear, thereby increasing risk of slips, trips & falls
- Highly mobile workforce with aging workers

INTRODUCING MEGACOMFORT SOLUTIONS

1) Create Awareness

MEGAComfort Puncture Resistant Insole provides protection from potential injuries and accidents, reducing absenteeism and healthcare costs

- Decreases safety hazards such as slips, trips, and falls that cause sprains, strains
 - Clinically proven and field tested to Reduce muscle fatigue and foot, knee and back pain
 - Implementation, maintenance, cleaning, and replacement is fast, simple, and affordable
 - 360-degree protection for employees across the entire facility
 - Available through vending machines, shoe mobiles, retail stores and online
- Collateral to be used: White Paper, Sell Sheet

2) Generate Interest

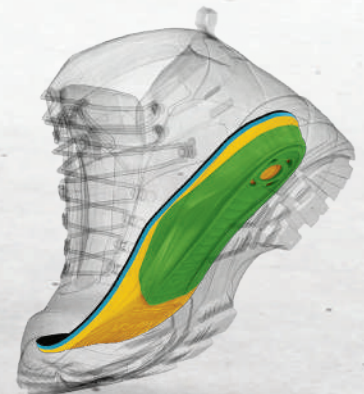
Once, the what is established, demonstrate the 'how'

- [Pain Calculator](#) to estimate potential injury cost vs cost savings for the facility,
- [MSD and Aging Workforce rates in U.S.A](#)
- Business Case Study
- 7 Ways MEGAComfort Fits in every Budget
- Wear Test Trial

3) Closing

Collateral to be used: Product Catalogue Sheet

Download Resources: megacomfort.com/resources



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WORK-LIFE WELLNESS SOLUTIONS